

Curriculum Vitae

Jingfeng Lu

(March 2024)

CONTACT INFORMATION

Department of Economics
National University of Singapore
1 Arts Link, Singapore 117570

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Email: ecsljf@nus.edu.sg

RESEARCH INTERESTS

Mechanism Design
Theoretical and Empirical Auctions
Tournaments, Contests, Relative Performance
Industrial Organization

CURRENT POSITION

Professor (tenured), Department of Economics, National University of Singapore, Since July 2017

ACADEMIC POSITIONS HELD

Associate Professor (tenured), Department of Economics, National University of Singapore, July 2010 to June, 2017

Associate Professor (continuing), Department of Economics, Monash University, January to June, 2011

Assistant Professor, Department of Economics, National University of Singapore, July, 2004 to June, 2010

VISITING ACADEMIC POSITIONS HELD

Visiting Professor, Cowles Foundation for Research in Economics, Yale University, Sep. 23 to Oct. 3, 2019

Visiting Professor, Vanderbilt University, Oct. 28 to Nov. 12, 2019

Visiting Scholar, MEDS, Northwestern University, March to June, 2013

Visiting Scholar, Economics Department, The Ohio State University, January to March, 2013

Visiting Scholar, Economics Department, Vanderbilt University, September to December, 2012

OTHER SHORT ACADEMIC VISITS

Chinese University of Hong Kong, Shenzhen, Nov.-Dec., 2023

University of California, Berkeley, September, 2023

University of Southern California, Feb., 2020

Chapman University, Feb. 14 to Feb. 22, 2020

Boston University, July, 2019

Shandong University, Sep., 2019; June-July 2023

Beihang University, May, 2017

Hong Kong University of Science and Technology, June, 2017

BI Norwegian Business School, June, 2017

Durham University, May, 2016

Max Planck Institute for Tax Law and Public Finance, 2015

EDUCATION

Ph.D., Economics, University of Southern California, 2004

M.S., Management Science, Beijing University, China, 1994

B.S., Mathematics, Shandong University, China, 1991

EDITORIAL BOARDS

Associate Editor, *Journal of Economic Behavior and Organization*, from July 2015

Associate Editor, *Journal of Mechanism and Institution Design*, from 2016

Associate Editor, *Singapore Economic Review*, Oct. 2010 - Sep. 2014

HONORS

National University of Singapore Long Service Awards, 2016, 2021

FASS Top 20% Researchers Award, NUS, 2013 to 2021 (9 years in a row)

FASS Top 10% Researchers Award, NUS, 2022, 2023

LAS Merit Award, USC, 2003-2004

Outstanding Academic Achievement Award, USC, 2003

Japanese International Education Association Fellowship, 1996-1997

Sasakawa Young Leader Fellowship, Beijing University, China, 1995

Guanghua Fellowship, Beijing University, China, 1992

Guanghua Fellowship, Shandong University, China, 1990

PUBLICATIONS

60. Identification and Estimations in First-Price Auctions with Risk-Averse Bidders and Selective Entry, with Xiaohong Chen, Matt Gentry and Tong Li, *Review of Economic Studies*, Conditionally accepted.
59. Coupling Information Disclosure with a Quality Standard in R&D Contests, with Gaoyang Cai, Qian Jiao, Jie Zheng, forthcoming, *Journal of Industrial Economics*, <https://onlinelibrary.wiley.com/doi/10.1111/joie.12387>.
58. Optimal Prize Design in Team Contests, with Xin Feng, Qian Jiao, Zhonghong Kuang, *Journal of Economic Theory*, January 2024, 215: 105765.
57. Constrained Contests with a Continuum of Battles, with Sung-Ha Hwang and Youngwoo Koh, *Games and Economic Behavior*, Volume 142, November 2023, Pages 992-1011.
56. Information sharing decisions in all-pay auctions with correlated types, with Hongkun Ma and Zhewei Wang, *Journal of Mathematical Economics*, Volume 107, August 2023, 102867.
55. Auction design with shortlisting when value discovery is covert, with Murali Agastya and Xin Feng, 107(9):102851, August 2023, *Journal of Mathematical Economics*.
54. Optimal orchestration of rewards and punishments in rank order contests, with Bin Liu, *Journal of Economic Theory*, March 2023, 208, 105594.
53. Willingness to fight on: Environmental quality in dynamic contests, with Haoming Liu and Alberto Salvo, *Rand Journal of Economics*, 2023, 189-239.
52. Nested Tullock Contests with Non-monotone Prizes, with Zhewei Wang and Lixue Zhou, *International Journal of Game Theory*, 52, 303-332, 2023.
51. Efficient Public Good Provision by Lotteries with Nonlinear Pricing, with Xiao Liu and Zhewei Wang, *Journal of Economic Behavior and Organization*, 2022, 204, 680-698.
50. Deposit Requirements in Auctions with Buyer Search, with Xiaogang Che, Tong Li, Xiaoyong Zheng, *American Economic Journal: Microeconomics*, 2022, 14(4): 465-493.
49. Sequential Screening with Type-Enhancing Investment, with Bin Liu, *American Economic Journal: Microeconomics*, 2022, 14(4): 25-57.
48. Optimal Favoritism in Contests with Identity-Contingent Prizes, with Zhewei Wang and Lixue Zhou, *Journal of Economic Behavior and Organization*, 196, 2022, 40-50.
47. Winner-leave versus Loser-leave in Multi-Stage Nested Tullock Contests, with Yuanzhu Lu, Zhewei Wang and Lixue Zhou, *Games and Economic Behavior*, 132, 2022, 337-352.
46. Orchestrating Information Acquisition, with Lixin Ye and Xin Feng, *American Economic Journal: Microeconomics*, 13(4), 420-465, 2021.
45. Optimal Selling Mechanism with Buyer Price Search, with Zijia Wang, *Journal of Economic Theory*, 196, 2021, 105307.

44. Perfect Bidder Collusion through Bribe and Request, with Zongwei Lu and Christian Riis, *Games and Economic Behavior*, 129, 2021, 1-14.
43. Task Arrangement in Team Competitions, with David Lu, *Economics Letters*, 193, article 109329, 2020.
42. Shifting Supports in Esö and Szentes (2007), with Bin Liu and Dongri Liu, *Economics Letters*, 193, article 109251, 2020.
41. On Equilibrium Player Ordering in Dynamic Team Contests, with Qiang Fu, *Economic Inquiry*, 58(4), 1830-1844, 2020.
40. Ex Ante Efficient Mechanism with Private Entry Costs, with Xin Feng and Yeneng Sun, *Economic Inquiry*, 58(3), 1531-1541, 2020.
39. The Optimal Allocation of Prizes in Contests with Costly Entry, with Bin Liu, *International Journal of Industrial Organization*, 66, 137-161, 2019.
38. Enhancing Effort Supply with Prize-Augmenting Entry Fees: Theory and Experiments, with Bob Hammond, Bin Liu, and Yohanes E. Riyanto, *International Economic Review*, 60(3), 1063-1096, 2019.
37. Pairing Provision Price and Default Remedy: Optimal Two-Stage Procurement with Hidden R&D Efficiency, with Bin Liu, *Rand Journal of Economics*, 49(3), 619-655, 2018.
36. How to Split the Pie: Optimal Rewards in Dynamic Multi-Battle Competitions, with Xin Feng, *Journal of Public Economics*, 160, 82-95, 2018.
35. Optimal Contest Design with Incomplete Information, with Bin Liu, Ruqu Wang and Jun Zhang, *Journal of Economic Theory* 175, 291-317, 2018.
34. Auctions with Selective Entry, with Matt Gentry and Tong Li, *Games and Economic Behavior*, 105, 104-111, 2017.
33. Uniqueness of Equilibrium in Two-Player Asymmetric Tullock Contests with Intermediate Discriminatory Power, *Economics Letters*, 159, 61-64, 2017.
32. Optimal Contest Design under Reverse-Lottery Technology, with Bo Shen and Zhewei Wang, *Journal of Mathematical Economics*, 72, 25-35, 2017.
31. Monotone Equilibrium of Two-Bidder All-Pay Auctions Redux, with Sérgio O. Parreiras, *Games and Economic Behavior*, 104, 78-91, 2017.
30. Ranking Disclosure Policies in All-Pay Auctions with Incomplete Information, with Hongkun Ma and Zhe Wang, *Economic Inquiry*, 56(3), 1464-1485, 2018.
29. Optimal Prize Rationing in All-Pay Auctions with Incomplete Information, with Xuyuan Liu, *International Journal of Industrial Organization*, 50, 57-90, 2017.
28. Axiomatization of Reverse Nested Lottery Contests, with Zhewei Wang, *Social Choice and Welfare*, 2016, 547, 939-957.
27. The Optimal Disclosure Policy in Contests with Stochastic Entry: A Bayesian Per-

- suasion Perspective, with Feng Xin, *Economics Letters*, 147, 103-107, 2016.
26. Existence of Monotone Equilibrium in First Price Auctions with Private Risk Aversion and Private Initial Wealth, with Matt Gentry and Tong Li, *Games and Economic Behavior*, 2015, 94, 214-221.
 25. Auctions with Selective Entry and Risk Averse Bidders: Theory and Evidence, with Tong Li and Li Zhao, *RAND Journal of Economics*, 2015, 46(3), 524-545.
 24. Axiomatizing Multi-Prize Nested Lottery Contests: A Complete and Strict Ranking Perspective, with Zhewei Wang, *Journal of Economic Behavior and Organization*, 2015, 116, 127-141.
 23. Team contests with multiple pairwise battles, with Q. Fu and Y. Pan, *American Economic Review*, 2015, 105(7), 2120-40.
 22. On Disclosure Policy in Tullock Contests with Asymmetric Entry, with Q. Fu and J. Zhang, *Canadian Journal of Economics*, 49(1), 2016.
 21. Contests with Endogenous Entry, with Qiang Fu and Qian Jiao, *International Journal of Game Theory*, 2015, 44(2), 387-424.
 20. The Effort-Maximizing Contest with Heterogeneous Prizes, with X. Liu, *Economics Letters*, 125(3), 2014, 422-425.
 19. Disclosure policy in a multi-prize all-pay auction with stochastic abilities, with Qiang Fu and Q. Jiao, *Economic Letters*, 125(3), 2014, 376-380.
 18. "Reverse" Nested Lottery Contests, with Qiang Fu and Zhewei Wang, *Journal of Mathematical Economics*, 50, 2014, 128-140.
 17. Efficient and Optimal Mechanisms with Private Information Acquisition Costs, with Lixin Ye, *Journal of Economic Theory*, 148(1), 2013, 393-408.
 16. Competitive Effect of Cross-shareholdings in All-Pay Auctions with Complete Information, with Q. Fu, *International Journal of Industrial Organization*, 31(3), 2013, 367-277.
 15. Incentivizing R&D: Prize or Subsidies?, with Fu Qiang and Yuanzhu Lu, *International Journal of Industrial Organization*, 30(1), 2012, 67-79.
 14. Micro Foundations for Generalized Multi-Prize Contest: A Noisy Ranking Perspective, with Fu Qiang, *Social Choice and Welfare*, 38(3), 2012, 497-517.
 13. Optimal Multi-Stage Contest, with Fu Qiang, *Economic Theory*, 51(2), 2012, 351-382, Reviewed by *NAJ Economics*.
 12. Optimal Auctions with Asymmetric Financial Externalities, *Games and Economic Behavior*, 74(2), 2012, 161-175.
 11. On Disclosure Policy in Contests with Stochastic Entry, with Q. Fu, Q. Jiao, *Public Choice*, 148(3), 2011, 419-434.

10. Entry Coordination and Auction Design with Private Costs of Information-Acquisition, *Economic Inquiry*, 48(1), 2010, 274-289.
9. Contest Design and Optimal Endogenous Entry, with Qiang Fu, *Economic Inquiry*, 48(1), 2010, 80-88.
8. Contest with Pre-Contest Investment, with Fu Qiang, *Economics Letters*, 103(3), 2009, 142-145.
7. Private Provision of a Discrete Public Good with Voluntary Participation, with Euston Quah, *Journal of Public Economic Theory*, 11(3), 2009, 343-362.
6. The Beauty of ‘Bigness’: on Optimal Design of Multi Winner Contests, with Qiang Fu, *Games and Economic Behavior*, 66, 2009, 146-161.
5. Why A Simple Second-Price Auction Induces Efficient Endogenous Entry, *Theory and Decision*, 66, 2009: 181-198.
4. Auction Design with Opportunity Cost, *Economic Theory*, 38(1), 2009: 73-103.
3. Estimating Risk Aversion Using Ascending and Sealed Bid Auctions: Application to Timber Data, with I. Perrigne, *Journal of Applied Econometrics*, 23, 2008: 871-896.
2. Optimal Entry in Auctions with Valuation Discovery Costs, *Applied Economics Research Bulletin*, 2, no. 1 (Special Issue on Auctions) (2008): 22 -30.
1. Measuring the Degree of Assortative Mating, with Haoming Liu, *Economics Letters*, Elsevier, vol. 92(3), pages 317-322, 2006.

WORKING PAPERS UNDER R&R

1. Inter-temporal Bundling, Revise & Resubmit, *Journal of Economic Theory*, with Wenbo Zhao.
2. Performance Bundling in Multi-Dimensional Competitions, with Bo Shen and Zhewei Wang, Revise & Resubmit, *International Journal of Industrial Organization*.
3. Optimal Persuasion in First-price Auctions with Stochastic Entry, with Xin Feng, Revise & Resubmit, *International Journal of Game Theory*.
4. Contests with Multiplicative Sabotage Effect, with Haoming Liu, Eko Riyanto and Zhe Wang, Revise & Resubmit, *Theory and Decision*.

OTHER WORKING PAPERS

1. Electoral College versus Popular Vote, with Zijia Wang and Junjie Zhou.
2. All-pay Quality Bids in Score Procurements, with Dan Kovenock.
3. Move Orders in Contests: Equilibria and Winning Chances, with Lei Gao and Zhewei Wang
4. Optimal sequential procurement with hidden R&D, with Xin Feng and Lixin Ye.
5. Peace through bribing, with Zongwei Lu and Christian Riis.

6. All-Pay Auctions with Affiliated Types and Values: Equilibria and Information Disclosure, with Bo Chen and Zijia Wang.
7. Termination Fees in Takeover Auctions with Endogenous Seller Outside Offers, with Xiaogang Che, Tong Li, Xiaoyong Zheng.
8. Buyer's Hidden Search with Continuous Intensity: The Seller-Optimal Mechanism and A Perverse Effect, with Dongri Liu.

CONFERENCE/SEMINAR PRESENTATIONS

Chinese University of Hong Kong, 2024

Microeconomic Theory Workshop, Renmin University, China, 2023 (Panelist)

Beijing University, 2023

Tsinghua University, 2023

Mingde Distinguished Economics Seminar Series No. 26, Renmin University, 2023

Mingshi Distinguished Seminar Series No. 64, Ji'nan University, 2023

Zhongshan University, 2023

CUHK, Shenzhen, 2023

Southern University of Science and Technology, 2023

Vanderbilt University, 2023

Texas A&M University, 2023

The 6th International Workshop on Internet-plus Manufacturing and Services Operations Management, Northeastern University, China, 2023 (keynote speaker)

Shandong University, Advanced Economic Seminar, 2023

Asian Econometric Society Meeting, Singapore, 2023

SAET Conference, Paris, 2023

International Conference on Industrial Economics, Zhejiang University, July 2023 (keynote speaker)

Asian Econometric Society Meeting, Beijing, 2023

Conference on Mechanism and Institution Design, Singapore, 2022

Michigan State University, US, 2022

University of Gothenburg, Sweden, 2022

Emory University, US, 2022

KER (Korean Economic Review) International Conference, August 2020 (semi-plenary speaker)

Contests: Theory and Evidence, Norwich, UK, 2020 (keynote speaker)

University of Southern California, 2020

Chapman University, 2020
 Vanderbilt University, 2019
 Tulane University, 2019
 Singapore Economic Review Conference, 2019 (invited session)
 Shandong University, 2019
 30th International Conference on Game Theory, Stony Brook, July, 2019
 Contests: Theory and Evidence, Norwich, UK, 2019
 The Bern Contest Workshop (BCW), University of Bern, June 24-25, 2019 (invited speaker)
 Lingnan Workshop on Microeconomic Theory and Experiment, Sun Yat-sen University, June, 2019 (invited speaker)
 Chinese University of Hong Kong Theory Workshop, May, 2019 (invited speaker)
 The Asia-Pacific Industrial Organization Conference (APIOC), Melbourne University, Australia, 2018 (semi-plenary speaker)
 University of Tennessee, 2018
 International Conference on Economic Theory and Applications, Chengdu, 18-20 July, 2018
 Contests: Theory and Evidence, University of East Anglia, Norwich, UK, 2018
 The OLIGO Conference, May 31 – June 2, 2018, Piraeus, Greece
 Conference on Mechanism and Institution Design, 12-13 May, 2018, Durham, UK
 The Association for Public Economic Theory (APET) Conference, 2018
 NUS Workshop on Mechanism Design, July 2018 (invited speaker)
 University of New South Wales, 2018
 University of Technology, Sydney, 2018
 City University of Hong Kong, 2018
 University of Zurich, 2017
 Xiamen University, 2017
 Workshop on Contests, BI Norwegian Business School, June, 2017 (invited speaker)
 2017 SCNU Workshop on Microeconomic Theory and Experiment, Guangzhou, China, Sep., 2017 (invited speaker)
 Korea Advanced Institute of Science and Technology (KAIST), 2017
 Inaugural Beihang International Forum on Economics and Business, 2017 (invited speaker)
 Beijing University, 2017
 Inaugural International Forum on Silk Road Economy, Xi'an, 2017 (invited speaker)
 Conference on Decision Making and Contest Theory, Bar-Ilan University, Israel, 2017 (invited speaker)

Asian Econometric Society Meeting, Hong Kong, 2017 (invited session)
 China Econometric Society Meeting, Wuhan, 2017 (invited session)
 American Economic Association Meeting, Chicago, 2017
 SAET Conference, Faro, Portugal, 2017
 Seoul National University, SURE International Workshop, 2016 (invited speaker)
 Korea University, Conference on Advances in Microeconomics, 2016, (invited speaker)
 Hong Kong University of Science and Technology, 2016
 Hong Kong University, 2016
 Conference on Auctions, Competition, Regulation, and Public Policy, Lancaster, UK, 2016 (invited speaker)
 Contests: Theory and Evidence, University of East Anglia, Norwich, UK, 2016
 Econometric Society World Congress, Montreal, Canada, 2015
 SAET Conference, Cambridge University, UK, 2015
 Contests: Theory and Evidence, University of East Anglia, Norwich, UK, 2015
 University of Bonn, 2015
 The 6th Shanghai Microeconomics Workshop, SHUFE, 2015 (invited speaker)
 Max Planck Institute for Tax Law and Public Finance, 2015
 University of Macau, 2015
 Queensland University of Technology, Australia, 2014
 2014 China Econometric Society Meeting, Xiamen, June 25-27, China (invited session)
 2014 Tsinghua Conference on Theoretical and Behavioral Economics, June 24-25, 2014, Tsinghua University, China (invited speaker)
 The 5th York Annual Symposium on Game Theory, June 2014, York University, UK (invited speaker)
 The 4th International Conference on Qualitative and Quantitative Economics, Thailand, 2014, (Keynote Speaker)
 University of Melbourne, 2013
 Asian Econometric Society Meeting, NUS, 2013
 SAET Conference, Paris, 2013
 International Industrial Organization Conference, Boston, 2013
 Fourth Annual Conference on Internet Search and Innovation, Northwestern University, 2013
 Midwest Economic Theory Meeting, Michigan State University, Spring 2013
 The North Carolina State University, 2013
 Conference on Tournaments, Contests and Relative Performance Evaluation, California State University, Merced, 2013

The Ohio State University, 2013
 Vanderbilt University, 2012
 12th SAET Conference, University of Queensland, Australia, 2012
 The 7th Conference on Industrial Economics and Economic Theory, Shandong University, 2012 (invited speaker)
 The 2012 RCGEB Summer Workshop: Games & Economic Behavior, Qingdao, 2012 (invited speaker)
 The 3rd Shanghai Microeconomics Workshop, SHUFE, 2012 (invited speaker)
 AEI-FOUR joint workshop on current issues in economic theory, NUS, 2012
 The University of International Business and Economics, Beijing, 2011
 Workshop in Industrial Organization and Management Strategy, Beijing University, 2011
 Shanghai University of Finance and Economics, 2011
 The Sixteenth World Congress of the International Economic Association, Tsinghua University, Beijing, 2011
 University of Sydney, School of Economics, 2011
 Deakin University, Economics Department, 2011
 Econometric Society World Congress, Shanghai, 2010
 SAET Conference, Singapore, 2010
 Southwestern University of Finance and Economics, Research Institute of Economics and Management, Chengdu, 2010
 Monash University, Economics Department, 2010
 American Economic Association Meeting, San Francisco, 2009
 American Economic Association Meeting, New Orleans, 2008
 Midwest Mathematical Economics and Theory Meeting, Ohio State University, Fall 2008
 Third World Congress of the Game Theory Society, Northwestern University, Poster Presentation, 2008
 Far Eastern and South Asian Econometric Society Meeting, SMU, 2008
 Summer Workshop in Industrial Organization and Management Strategy, NUS, 2008
 International Industrial Organization Conference, Washington D.C., 2008
 Summer Workshop in Industrial Organization, Hong Kong University of Science and Technology, 2008 (invited speaker)
 Conference on Tournaments, Contests and Relative Performance Evaluation, North Carolina State University, 2008
 Singapore Economic Theory Conference, NUS, 2008
 Singapore Management University, 2008
 Xiamen University, WISE, 2008

North American Econometrics Society Summer Meeting, Duke University, 2007
 SAET Conference, Greece, 2007
 International Game Theory Conference, Stony Brook, 2007
 Singapore Economic Theory Conference, NUS, 2007
 Singapore Economic Review Conference, Singapore, 2007
 Hong Kong Economic Association Conference, CUHK, December, 2006
 Public Economic Theory Conference, Hanoi, 2006
 International Game Theory Conference, Stony Brook, 2006
 Econometric Society Australasian Meeting, Alice Springs, 2006
 Pan Pacific Game Theory Conference, Beijing, 2006
 Australian Conference for Economists, Melbourne, 2005
 Singapore Economic Review Conference, 2005
 Pan Pacific Game Theory Conference, Taipei, 2005
 Workshop on Uncertainty and Information in Economics, NUS, 2005
 Tokyo University, 2005
 International Industrial Organization Conference, Northwestern University, 2004
 North American Econometric Society Summer Meeting, Northwestern University, 2003
 North American Econometric Society Winter Meeting Washington D.C., 2003

LIST OF ADVISEES

PhD Thesis Supervisor:

Qian Jiao (main supervisor, May, 2012, tenured, Sun Yat-Sen University, Lingnan College)
 Xuyuan Liu (co-supervisor, Dec., 2014, Shanghai Pudong Development Bank, Singapore Branch)
 Bin Liu (main supervisor, Dec. 2015, tenured, Chinese University of Hong Kong, Shenzhen)
 Xin Feng (main supervisor, 2017, tenured, Nanjing University)
 Zhe Wang (main supervisor, 2017, UOB Bank, Singapore)
 Zijia Wang (main supervisor, 2020, Assistant Professor, Renmin University)
 Dongri Liu (main supervisor, 2022, Assistant Professor, Shandong University)
 Wenbo Zhao (main supervisor, expected 2024, accepted a tenure track Assistant Professor offer from Ji'Nan University)
 Yiyao Zhu (main supervisor, in progress)

PhD Thesis Committee Member:

Fulan Wu (2010, tenured, Zhejiang University)

Nona May Donguila Pepito (2011, Assistant Professor, Singapore Management University)

Neng Qian (2014, Research Fellow, LKY School of Public Policy, NUS)

Bo Shen (2015, tenured, Wuhan University)

Xuyao Zhang (2017, Research Fellow, LKY School of Public Policy, NUS)

Charmaine Huan Yuen Tan (2018, Research Fellow, National University of Singapore)

Ying Zheng (2018, Assistant professor, Renmin University)

Xiangqian Yang (2020, Assistant professor, Hunan University)

Soumen Banerjee (2022, Assistant professor, Southwest University of Finance and Economics)

Ryan Kor (in progress)

Hongxia Ma (in progress)

Tonghui Qi (in progress)

Shuo Yang (in progress)

Master's Thesis Supervisor:

Weiming Yap (2011, Ministry of Information, Communications and the Arts, Singapore)

Jingyi Liao (2018, Shopee, Data Scientist, Singapore)

Honors Thesis Advisor:

Weisheng Liew (2007, education sector, Singapore)

Shengwei Yeo (2008, senior assistant director, National Water Agency of Singapore)

Yue Pan (2012, economist, Lonza Biologics)

Tiffany Foo (2012, economist, Ministry of Trade and Industry)

Jingwei Zhang (2018, assistant professor, CUHK, Shenzhen)

Hanyang Tang (2023)

RESEARCH GRANTS

Principal Investigator: Academic Research Fund (ARF) (R-122-000-088-112), Auction design with endogenous entry, S\$26,100, October 2004 to June 2007

Principal Investigator: Academic Research Fund (ARF) (R-122-000-106-112), Advertising on eBay, S\$15,000, Nov 2007 to Oct 2009

Principal Investigator: Academic Research Fund (ARF) (R-122-000-108-112), Multi-winner contest design: theory and practice, S\$11,000, Feb. 2008 to Jun. 2010

Principal Investigator: Academic Research Fund (ARF) (R-122-000-155-112), Auction Designs with Entry and Default of Bidders, S\$40,000, Jan. 2012 to Dec. 2014

Principal Investigator: Academic Research Fund (ARF) (R-122-000-217-112), Contest Design with Incomplete Information, S\$66,991, Feb. 2015 to Jan. 2018

Principal Investigator: Academic Research Fund (ARF) (R-122-000-252-115), Competitions in Dynamic Environments: Auctions and Contests, S\$70,000, Feb. 2017 to Jan. 2020

Principal Investigator: Academic Research Fund (ARF) (R-122-000-298-115), Auction and Contest Design, S\$86,333.00, Jan. 2020 to Jun. 2023

Principal Investigator: Academic Research Fund (ARF) (R-122-000-340-115), 2022 Conference on Mechanism and Institution Design, July 11th to 15th 2022, Singapore, S\$20,512.21, Oct. 2021 to Oct. 2022

National University of Singapore, FASS Staff Research Support Scheme, about S\$5,000 annually, April 2005 – March, 2012, August 2012 – July, 2013

Monash University, Faculty Research Grant, Faculty of Business and Economics, AU\$10,000, March, 2011 – June, 2012

National University of Singapore, ODPRT (Office of Deputy President, Research & Technology) Grant for Research Excellence, April, 2013 – March, 2014; April, 2014 – March, 2015; April, 2015 – March, 2016; April, 2016 – March, 2017; April, 2017 – March, 2018; April, 2018 – March, 2019; April, 2019 – March, 2020; April, 2020 – March, 2021; April, 2021 – March, 2022; April, 2022 – March, 2023; April, 2023 – March, 2024.

PROFESSIONAL SERVICES

Nominator:

Served as nominator for candidates for the Sveriges Riksbank Prize in Economics Sciences in Memory of Alfred Nobel for 2020, 2021, 2022, 2023, 2024.

Administrative Service:

Department Executive Committee, member, Jan. 2014 to July 2014; Aug. 2014 to July 2015

Department Assistant Head (Research), Jan. 2014 to July 2014; Aug. 2014 to July 2015

Department Annual Performance Review Committee for Academic Year 2013-2014, member

Department Recruiting Committee, member, 2009-2010, 2011-2012

Department Senior Search Committee, member, Aug. 2017- July 2019, Aug. 2023-Dec. 2023; Chair, Aug. 2020-July 2023, Jan. 2024-July 2024.

Department Junior Search Committee, member, 2015-2016, 2018-2019

Department Research Committee, chair, July 2011-June 2012; Jan. 2014-July 2014; Aug. 2014 to July 2015; member, July 2013-Dec. 2013

Department Seminar Committee, Chair of Micro Theory, Aug. 2015 to July 2017; Jan. to July, 2022; Overall Chair, April 2016 to July 2017, Oct. 2018 to July 2019

Department Graduate Program Committee, chair, 2017-2019; member, 2006-2010, 2011-2012, 2015-2016, 2022-2024

Department Teaching Evaluation Committee, 2006-2007

Departmental Review of Sequencing and Syllabus of the Core Microeconomics Modules, May, 2019

Department Committee of Area Coordination, Microeconomics, NUS, August 1, 2020 to July 31, 2024

Department PhD Student Placement Officer, NUS, August 1, 2022 to July 31, 2023; Jan. 2024-July, 2024

Teaching Peer Reviewer: 2007, 2013, 2015, 2018, 2022.

Examination Matters Committee, Graduate Level 5000-6000 Coordinator, August 2016 to July 2017; Graduate Level 5000-6000 EC Coordinator, August 2017 to July 2023

Ad Hoc Promotion and Tenure Department Evaluation Committee, member: 2015, 2016, 2017, 2018; Chair: 2018 (two cases), 2020, 2022, 2023.

Ad Hoc Mid-Term Review Department Evaluation Committee, Chair: 2023.

PhD Program Committee, Institute of Operations Research and Analytics, NUS, July 1, 2017 to June, 2019

Graduate Student Conference Committee, Faculty of Arts and Social Sciences, NUS, July 1, 2015 to June, 2018

Graduate Coordinator, Faculty of Arts and Social Sciences, NUS, July 1, 2017 to June, 2019

Department Research Committee, Monash University, member, 2011-2012

International Academic Committee, member, School of Economics and Management, Beihang University, from 2017

NUS Internal Ph.D. and Master Thesis Examiner for:

Yuanzhu Lu, Wenzhang Zhang, Nona May Donguila Pepito, Neil Sebastian D'souza, Peng Wang, Rong Ding, Yifei Sun, Hanyue Hu, Zilong Zhang, Chen Qu, Rui Tang, Jiangtao Li, Yongchuan Qiao, Yang Sun, Teh Tat How, Ye Ziqiu

NUS Internal Honor Thesis Examiner for:

Luu Nguyen Trieu Duong, He Ye, Khoo Chian Yian Kenneth, Chua Zheng Hong Edmund, Li Xing, Lee Yue Jer, Ng Qian Wen Adrienne, Zhou Hao, Zhou Shida, Yan Kai Chew,

Kua Chun Kiat, Hendy, Yamei Wang, Kor Chong Luck Ryan, Ho Cher Sien, Ng Hui Ren, Anthony Woo Jit Yen, Jia Jing Tan, among many others

Referee for:

American Economic Review, American Economic Journal: Microeconomics, Applied Economics, Applied Economics Research Bulletin, Canadian Journal of Economics, Discrete Dynamics in Nature and Society, Economic Journal, Econometrica, Economics Bulletin, Economic Inquiry, Economic Journal, Economics Letters, Economic Theory, Economic Theory Bulletin, European Economic Review, Forest Policy and Economics, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Japanese Economic Review, Journal of Applied Econometrics, Journal of Conflict Resolution, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of Economic Behavior & Organization, Journal of Econometrics, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Mathematical Economics, Journal of Mechanism and Institution Design, Journal of Public Economics, Journal of Public Economic Theory, Journal of Political Economy, Journal of Political Economy:Microeconomics, Journal of Sports Economics, Management Science, Mathematical Reviews, Mathematical Social Sciences, Mathematics of Operations Research, North American Journal of Economics and Finance, Rand Journal of Economics, Review of Economic Design, Review of Economic Studies, Review of Industrial Organization, Singapore Economic Review, Social Choice and Welfare, Southern Economic Journal, The B.E. Journal of Theoretical Economics, The Scandinavian Journal of Economics, Theoretical Economics, Theory and Decision.

Book Proposal Reviewer for:

Cambridge University Press

Book Endoser for:

Bevia and Corchon, Contests: Theory and Applications, Cambridge University Press, forthcoming.

Grant Reviewer for:

Swiss National Science Foundation

Israel Science Foundation

US National Science Foundation

European Research Council (ERC)

Hong Kong Research Grants Council

Social Sciences and Humanities Research Council of Canada

The Netherlands Organization for Scientific Research (NWO)

United States-Israel Binational Science Foundation

External Ph.D. Thesis Examiner for:

Australia National University, 2010

BI Norwegian Business School, 2017

External Job Candidate Accessor for:

Institute of Economics, Academia Sinica, Taiwan, 2011

Department of Economics, University of Bonn, 2021

External Assessors for Academic Promotion and Tenure for:

Monash University, Australia, 2014, 2016 (Promotion to Senior Lecturer and Tenure)

Hong Kong Baptist University, Hong Kong, 2018 (Promotion to Full Professor); 2019 (Tenure at Rank of Full Professor)

Shanghai University of Finance and Economics, China, 2014, 2018, 2020, 2022 (Promotion to Associate Professor or Tenure)

Korea Advanced Institute of Science and Technology, Korea, 2019 (Tenure), 2021 (Promotion to full professor)

Lingnan University, Hong Kong, 2019 (Tenure), 2022 (Promotion to full professor)

Florida State University, US, 2019 (Promotion to Associate Professor and Tenure)

Purdue University, US, 2019 (Promotion to Full Professor)

Northwestern University, US, 2019 (Promotion to Full Professor)

Tulane University, US, 2020 (Promotion to Full Professor)

Lancaster University, UK, 2020 (Tenure and Promotion to Senior Lecturer)

Sapir Academic College, Israel, 2020 (Promotion to Senior Lecturer and Tenure)

Beijing University, 2021 (Tenure and Promotion to Associate Professor), 2023 (Promotion to Untenured Associate Professor)

University of Essex, UK, 2021 (Promotion to Senior Lecturer)

Chinese University of Hong Kong, Shenzhen, 2021, 2022 (Tenure and Promotion to Associate Professor)

Xiamen University, 2022 (Tenure at Rank of Associate Professor)

University of Kansas, 2022 (Tenure and Promotion to Associate Professor)

City University of Hong Kong, 2022 (Tenure and Promotion to Associate Professor)

University of South Carolina, 2022 (Tenure and Promotion to Associate Professor)

Zhejiang University, 2023 (Tenure at Rank of Associate Professor)

Conference Committee:

Singapore Economic Review Conference, program committee, 2009, 2011, 2013, 2015

Asia-Pacific Conference of Economic Science Association, local committee, 2008

The Inaugural Conference of the Chinese Game Theory and Experimental Economics Association, program committee, 2010

Asian Conference for the Society of Advancement of Economic Theory, local committee, 2010

Annual International Conference on Micro and Macro Economics, program committee, 2011, 2012

Annual International Conference on Qualitative and Quantitative Economics Research, program committee, 2011, 2012, 2013, 2015, 2016

Conference on Economic Design: York, United Kingdom, program committee, June 14-16, 2017

East Asian Game Theory Conference, local committee, 2017

2018 International Conference on Economic Theory and Applications, program committee, Chengdu, 18-20 July

Dynamic Models in Economics, organizing committee, NUS, 2018

Conference on Mechanism and Institution Design, organizing committee, Alpen-Adria-University Klagenfurt, Austria, 2020

2022 International Industrial Organization Conference (IIOC), Program committee, lead member in charge of auctions and procurement, Boston, 2022

Conference on Mechanism and Institution Design, Co-chair, NUS, Singapore, 2022

Conference NJU Serial Workshops on Economics Frontiers, program committee, China, Jan. 14-15, 2022

2023 Asian Econometric Society Conference, program committee, July 28-30, Singapore.

2023 International Industrial Organization Conference (IIOC), Program committee, lead member in charge of auctions and procurement, Washington DC

2023 Conference for the Society of Advancement of Economic Theory, Organizing committee, Paris.

10th China Meeting on Game Theory and Its Application (CMGTA'2023), Co-Chair, Scientific Committee, Renmin University, Beijing.

2024 International Industrial Organization Conference (IIOC), Program committee, lead member in charge of auctions and procurement, Boston.

11th China Meeting on Game Theory and Its Application (CMGTA'2024), Co-Chair, Scientific Committee; Member of Organizing Committee, Shenzhen University

Conference on Mechanism and Institution Design, Program Committee, Budapest, 2024

Conference Session Coordinator/Organizer:

2009 American Economic Association Conference, Session organizer

2010, 2021, 2022, 2023 Conference for the Society of Advancement of Economic Theory,
Session organizer

2013 Asia Econometric Society Conference, Session organizer

2017 China Econometric Society Conference, Session organizer

2017 Conference on Economic Design: York, United Kingdom, Session organizer